

Predmet: Re: Sessa 47 / 54

Od: Krzysztof Marciniak <krzysztof@sessacharter.com>

Dátum: 27.9.2019, 14:11

Pre: "Miro Tuleja - YACHTER.sk" <miro@yachter.sk>

Kópia: Tomasz Wrzesinski <tomek@winnicoyachts.com>, Paulina Szymczak <paulina@sessacharter.com>, Agnieszka Karczmarczyk <agnieszka@winnicoyachts.com>

Dear Miro,

As I mentioned today, the charter was canceled after yesterday's email.

the owner today picked up the yacht from Marina Frapa.

If I only receive confirmation of a transfer with a refund, I will send it to you asap

Best Regards,

Krzysztof

Best regards,

Krzysztof Marciniak

phone: +48 786 100 110 email: krzysztof@winnicoyachts.com

visit our website: www.winnicoyachts.com



Wiadomość napisana przez Miro Tuleja - YACHTER.sk <miro@yachter.sk> w dniu 27.09.2019, o godz. 13:51:

Dear Krzystof,

I kindly ask you to send me immediately proof of payment or to confirm the booking of Sessa 54 with agreed condintions.

I tried to contact you many times, but you do not answer on telephone.

S pozdravom / With my best regards / Mit freundlichen Grüßen

Miro Tuleja

tel.: +421 948 86 86 06

mobil: +421 902 125 524

e-mail: miro@yachter.sk

www.yachter.sk

www.yachtershop.com

YACHTER s.r.o.
Stará Vajnorská 37
831 04 Bratislava

Otváracia doba
Po-Pi: 09:00 - 18:00
So: 09:00 - 13:00
Ne: Zatvorené

Dňa 24.9.2019 o 11:11 Miro Tuleja - [YACHTER.sk](mailto:miro@yachter.sk) napísal(a):

Hello Krzysztof,

I am very sorry to read this, because few days ago you offered 10 % discount as a compensation for changing to older boat.

The client will agree with early check-in + 800 € credit on fuel.

I have done my best to keep this charter in your company, but you are changing conditions too much times...

Mr. Stecko is wondering, if you declare, that Sessa 54 (2019) is not available and you can offer similar boat, but 2014, with 10 % discount, but in two days you say, that it is not possible? Is this serious?ň

S pozdravom / With my best regards / Mit freundlichen Grüßen

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Dňa 24.9.2019 o 10:47 Krzysztof Marciniak napísal(a):

Unfortunately, we cannot give you another discount on the amount we received from you - 8641, because the basic price is 16415,-

<Krzysztof_stopka.jpg>

Wiadomość napisana przez Miro Tuleja - YACHTER.sk <miro@yachter.sk> w dniu 24.09.2019, o godz. 10:14:

OK, in this case the client preferes discount 10 % - please confirm.

S pozdravom / With my best regards / Mit freundlichen Grüßen

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Dňa 24.9.2019 o 10:05 Krzysztof Marciniak napísal(a):

Hello Miro,

We agree to an early check in but unfortunately we can't provide Seabob.

Best Regards,
Krzysztof

<Krzysztof_stopka.jpg>

Wiadomość napisana przez Miro Tuleja - YACHTER.sk <miro@yachter.sk> w dniu 23.09.2019, o godz. 18:01:

Hello Krzysztof,
Mr. Stecko, agree with change to Barakuda,
if you can offer him check-in on Saturday 11.00 and sea-bob free of charge.

Let me know, if is it acceptable for you, please.

S pozdravom / With my best regards / Mit freundlichen Grüßen

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Dňa 23.9.2019 o 15:49 Krzysztof Marciniak napísal(a):

Hello Miro,
Yes ,
Sessa F54 Barakudaa 2014 will be ready on the nearest charter

Best regards,
Krzysztof

<Krzysztof_stopka.jpg>

Wiadomość napisana przez Miro Tuleja - YACHTER.sk <miro@yachter.sk> w
dniu 23.09.2019, o godz. 14:46:

Hello Paulina and Krzysztof again.

Have you any news if older Sessa 54 will be repaired?

I kindly ask you to reply quickly.

S pozdravom / With my best regards / Mit freundlichen Grüßen

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Ne: Zatvorené

Dňa 23.9.2019 o 12:48 Miro Tuleja - YACHTER.sk napísal(a):

Hello, I kindly ask you to send back the money for canceled charter.

Here are our bank details:

account holder: YACHTER, s.r.o.

IBAN: SK8402000000003179457257

Swift: SUBASKBX

S pozdravom / With my best regards / Mit freundlichen Grüßen

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Dňa 19.9.2019 o 9:43 Miro Tuleja - YACHTER.sk napísal(a):

Hello,

I kindly ask you to explain, what is happened with Sessa 54 Malomi.

To say "various technical reasons is not enough in this situation". (I need to inform the client).

I also kindly ask you to send back the money.

S pozdravom / With my best regards / Mit freundlichen Grüßen

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Dňa 18.9.2019 o 16:34 Paulina Szymczak napísal(a):

Dear Miro,

I am very sorry that I have to write it, but I received information that for various technical reasons the charter Sessa Fly 54 Malomi will not be possible.

In this situation, we offer three solutions:

1. Change for the same boat model Sessa Fly 54 (Barakuda) but from 2014. However, at the moment there is no gangway and bathing platform working there and I am not sure if these failures will be removed by 28.09.
2. Change for Ferretti 450 from 2019 (3 double cabins but in saloon additional 2 places for sleeping because the table is folding) - the photo in attachment. If customers are willing for this option then I will confirm the price.
3. Refund money and you will reserve another boat for the client.

From tomorrow I start my holiday so please be so kind to write a confirmation to my colleague Kristof (in CC).

Thank you in advance for understanding and hope to find good solution in this situation.

Wiadomość napisana przez Paulina Szymczak
<paulina@sessacharter.com> w dniu 18.09.2019, o godz. 10:03:

Hello Mira,

Thank you very much for all documents. In attachment you can find basemap and charter contract for clients.

I need a copy with signature of client.

Base Manager contact: Michal +48 604 128 400

<MAPA_ROGOZNICA_CHORWACJA.pdf>
<Charter agreement Sessa Fly 54 28.09-05.10 .docx>

<Bez nazwy-7.png>

Wiadomość napisana przez Miro Tuleja - YACHTER.sk
<miro@yachter.sk> w dniu 12.09.2019, o godz. 19:10:

Hello Paulina,

I kindly ask you to send a basemap with contact on base manager.

In att is crewlist and copy of skippers licence.

S pozdravom / With my best regards / Mit freundlichen Grüßen

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Dňa 14.6.2019 o 8:58 Paulina Szymczak napísal(a):

Dear Miro,

Thank you very much for your confirmation. I just sent you a booking confirmation from the system. 50% of the total amount has to be paid now, another 50% a month before the charter.

Bank details:

ADRIATIC YACHT d.o.o.
Masiceva 3A

10000 Zagreb, Croatia

OIB 31874029768

Nr konta [HR0524070001100538683](#),
SWIFT: OTPVHR2XZAD

Title: first payment Sessa Fly 54 Malomi 28.09-05.10

As soon as we receive the first payment, I will send you a contract with the general charter conditions for the client. If in the meantime you have any questions, I remain at your disposal.

Have a nice day !

<Bez nazwy-7.png>

Wiadomość napisana przez Miro Tuleja - [YACHTER.sk](#)
<miro@yachter.sk> w dniu 13.06.2019, o godz. 16:54:

Thank you Paulina!
I am confirming the reservation. Client: Mr. Peter Stecko.

S pozdravom / With my best regards / Mit freundlichen Grüßen

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Dňa 13.6.2019 o 15:35 Paulina Szymczak napísal(a):

Dear Miro,

Thank you for your email. I've been already discussed your proposal with the owner of the boat and he agrees on this condition.

28.09-05.10 — — price for client 10 500 €

Let me know about the final decision of the client and in case of any questions I remain at your disposal.

Sunny greetings from Warsaw.

<Bez nazwy-7.png>

Wiadomość napisana przez Miro Tuleja - [YACHTER.sk](mailto:miro@yachter.sk) <miro@yachter.sk> w dniu 13.06.2019, o godz. 13:50:

Hello Paulina,
I kindly ask you to discuss, if there is any chance to offer a little better price for Sessa 54.

As it is in late off-season (8/09 - 05/10), we received for similar boats lower prices:

Prestige 520 Fly (2019), Split
10 900 € - 400 € zlava = 10 500 €
280 € upratovanie, privesny motor v cene
<https://ws.nausys.com/CBMS-external/rest/yacht/8976250/html?s=2019>

Azimut 60 (2018), Sibenik
12000 € - 1500 € zlava = 10 500 €
300 € upratovanie, v cene Avon Jet 320
<https://portal.booking-manager.com>

[/wbm2/documents/yacht.pdf?report=yes&kind=yacht&id=1512844030000102112&serviceId=401&lang=en¤cy=EUR](https://wbm2/documents/yacht.pdf?report=yes&kind=yacht&id=1512844030000102112&serviceId=401&lang=en¤cy=EUR)

Sessa Fly 54 (2018)

16415 € - 2715 € zlava = 13 700 €

200 € upratovanie, Wiliams jet 285 v cene

<https://ws.nausys.com/CBMS-external/rest/yacht/9686692/html?lang=en&s=2019>

S pozdravom / With my best regards / Mit freundlichen Grüßen

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Dňa 10.6.2019 o 20:57 Paulina Szymczak
napísal(a):

Hello Miro,

Thank you very much for your email. Regarding
to Fly 54:

- engine 2 x Volvo Penta IPS 950/ 1500 HP

- yes, cockpit on the stern it closes
automatically, something like a half open roof

If you have any more questions I remain at
your disposal.

<Bez nazwy-7.png>

Wiadomość napisana przez Miro Tuleja -
YACHTER.sk <miro@yachter.sk> w dniu
10.06.2019, o godz. 17:56:

Hello Paulina,

I have few question about Fly54:
- What type of engine are there?
- Is there any tent to close the cockpit (on the stern)?

S pozdravom / With my best regards / Mit freundlichen Grüßen

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Dňa 27.5.2019 o 16:29 Paulina Szymczak
napísal(a):

Dear Miro,

Thank you for your interesting of our Sessa motor boats. You should already receive in separate email two offers for Sessa Fly 54 and Fly 47 the new one.

In case of questions, I remain at your disposal.

<Bez nazwy-7.png>

Wiadomość napisana przez Miro Tuleja - YACHTER.sk
<miro@yachter.sk> w dniu 27.05.2019, o godz. 12:21:

Hello,
I kindly ask you to send an offer for Sessa 47 (2019) and Sessa 54, period 28/09 - 05/10.

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S pozdravom / With my best regards /
Mit freundlichen Grüßen

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<crewlist2019.xls><Stecko-VHF2.jpg><Stecko-VHF.jpg>
<Stecko-skipper2.jpg><Stecko-skipper.jpg>